

7852 Walker Drive, Suite 200 Greenbelt, Maryland 20770 phone: 301-459-7590, fax: 301-577-5575 internet: www.jsitel.com, e-mail: jsi@jsitel.com

October 5, 2010

Marlene H. Dortch, Secretary Federal Communications Commission 445 Twelfth Street, S.W. Washington, D.C. 20554

> Re: WC Docket No. 10-90, GN Docket No. 09-51, WC Docket No. 05-337 Notice of *Ex Parte* Presentation

Dear Ms. Dortch:

On October 4, 2010, Joan Johnson and Rusty Moore of Big Bend Telephone Company ("Big Bend"), Steve Meltzer and John Kuykendall of John Staurulakis, Inc. ("JSI"), and Eric Keber of the Western Telecommunications Alliance ("WTA") met with Carol Mattey, Rebekah Goodheart, Elise Kohn and Ted Burmeister of the Wireline Competition Bureau ("WCB"). The Big Bend, JSI and WTA representatives met with WCB staff on behalf of the Border Companies, a group of rural rate-of-return incumbent local exchange carriers ("ILECs") who operate in U.S. border areas comprising approximately 50% of the total border miles on the U.S.-Mexico border.

The subject of discussion was the impact of the National Broadband Plan on the telecommunications and broadband services provided by the Border Companies that are critical to law enforcement and homeland security. A copy of the presentation which was discussed at the meeting is attached.<sup>1</sup>

In the meeting, Big Bend and JSI representatives explained the disastrous effect that the proposed cap on high-cost universal service funds ("USF") and transition away from rate-of-return regulation would have on the Border Companies which rely heavily on current USF support to maintain and upgrade the core telecommunications and broadband network for services vital to U.S.-Mexico border security agencies and anchor institutions. Also discussed were the efficiencies of rate-of-return regulation, and the use of fiber in rural ILEC networks.

<sup>&</sup>lt;sup>1</sup> Also provided at the meeting were Comments of The Border Companies, GN Docket No. 10-90, GN Docket No. 09-51, and WC Docket No. 05-337, filed July 12, 2010.

Please contact the undersigned with any questions.

Respectfully submitted,

/s/ John Kuykendall
John Kuykendall
Vice President
on behalf of

The Border Companies

cc: Carol Mattey
Rebekah Goodheart
Elise Kohn
Ted Burmeister

Attachment



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October 5, 2010 Page 2

Please contact the undersigned with any questions.

Respectfully submitted,

<u>/s/ John Kuykendall</u>
John Kuykendall
Vice President
on behalf of

The Border Companies

cc: Christine Kurth

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On October 4, 2010, Joan Johnson and Rusty Moore of Big Bend Telephone Company ("Big Bend"), Steve Meltzer and John Kuykendall of John Staurulakis, Inc. ("JSI"), and Eric Keber of the Western Telecommunications Alliance ("WTA") met with Brad Gillen, Commissioner Meredith Baker's Wireline Legal Advisor. The Big Bend, JSI and WTA representatives met on behalf of the Border Companies, a group of rural rate-of-return incumbent local exchange carriers ("ILECs") who operate in U.S. border areas comprising approximately 50% of the total border miles on the U.S.-Mexico border.

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October 5, 2010 Page 2

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Respectfully submitted,

/s/ John Kuykendall
John Kuykendall
Vice President
on behalf of

The Border Companies

cc: Brad Gillan

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7852 Walker Drive, Suite 200 Greenbelt, Maryland 20770 phone: 301-459-7590, fax: 301-577-5575 internet: www.jsitel.com, e-mail: jsi@jsitel.com

October 25, 2010

Marlene H. Dortch, Secretary Federal Communications Commission 445 Twelfth Street, S.W. Washington, D.C. 20554

> Re: WC Docket No. 10-90, GN Docket No. 09-51, WC Docket No. 05-337 Notice of *Ex Parte* Presentation

Dear Ms. Dortch:

On October 25, 2010, Joan Johnson and Rusty Moore of Big Bend Telephone Company ("Big Bend"), John Kuykendall of John Staurulakis, Inc. ("JSI"), and Derrick Owens and Eric Keber of the Western Telecommunications Alliance ("WTA") met with Margaret McCarthy, Commissioner Michael Copps' Wireline Policy Advisor. The Big Bend, JSI and WTA representatives met on behalf of the Border Companies, a group of rural rate-of-return incumbent local exchange carriers ("ILECs") who operate in U.S. border areas comprising approximately 50% of the total border miles on the U.S.-Mexico border.

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October 25, 2010 Page 2

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Respectfully submitted,

\_/s/ John Kuykendall
John Kuykendall
Vice President
on behalf of

The Border Companies

cc: Margaret McCarthy

Attachment



# Impact of the FCC's National Broadband Plan by the Border Companies

October 2010
FCC Ex Parte Presentation



# Who We Are

 The Border Companies are rural incumbent local exchange carriers (RLECs) who provide high-quality telecom and broadband service in their geographic study areas.



- These companies are:
  - Big Bend Telephone Company (TX)
  - Valley Telephone Cooperative, Inc. (TX)
  - Dell Telephone Cooperative (TX)
  - Alenco Communications, Inc. (TX)
  - Border to Border Communications, Inc.(TX)
  - Southwest Texas Telephone Company (TX)
  - Riviera Telephone Company (TX)
  - Valley Telephone Cooperative, Inc. dba Valley TeleCom Group (NM and AZ)
  - Tohono O'odham Utility Authority (AZ)
  - Table Top Telephone Company, Inc. (AZ)



# Where We Serve

- In total, we serve 984 miles of the 1,954 miles that comprise the entire U.S.-Mexico border - approximately 50% of the total border miles
  - Of note, Big Bend's service area includes 485 miles of the Texas-Mexico border which is more than the border miles for the entire state of Arizona



□All of the Border Companies provide critical services including high capacity circuits, high speed broadband and voice services to federal, state and local border security and emergency institutions in the most remote areas of the border



## Our Concerns

- In comments filed before the FCC, the Border Companies demonstrate that:
  - the companies rely heavily on current highcost universal service funds (USF) to maintain and upgrade the <u>core</u> telecom and broadband network for the services they provide to vital U.S.-Mexico border security agencies and to anchor institutions



Proposals in the FCC's National Broadband Plan to cap current high-cost support and to cut support by requiring transition away from rate-of-return regulation would be disastrous and contrary to the public interest



# Rate-of-Return Does Not Lead to Inefficiencies

 There are no guarantees that a carrier will accomplish its financial goals or achieve its permissible rate of return without prudent management and efficient business decisions that are stringently reviewed by state and federal regulatory bodies as well as rate-ofreturn regulated companies' lenders, members, owners, and boards of directors



- RLECs are essential members of their communities with keen desire and interest in operating efficiently for the betterment of their customers who are also their friends, neighbors, and in some cases, shareholders or cooperative members
- RLECs continue to explore and implement the most efficient technologies



- Use of fiber in RLEC's networks is not inefficient
  - The Border Companies partner with law enforcement to secure the border and law enforcement requires high-speed and reliability that only fiber can provide
  - > RLEC's deployment of fiber forms the "core" network
  - The more rural the area, the more appetite for bandwidth
  - More efficient to deploy fiber to meet the increasing demands of the future



## Conclusion

The FCC should enact any modifications to existing USF mechanisms in a thoughtful and reasoned approach, considering the proven success that has resulted from rate-of-return regulation.



The Border Companies remain committed to fulfilling consumer demand for broadband as well as supporting the very critical role of numerous agencies whose job is to ensure the safety of all Americans through border protection



# Who We Are

The Border Companies are rural incumbent Local Exchange carriers (RLECS) who provide high-quality telecom and broadband service in their geographic study Areas.

	Big Bend		Valley	1		Southwest				Valley			Valley						
	Telephone	Dell Telephone	Telephone			Texas	Riviera			TeleCom	New	Tohono	TeleCom	Table Top	Arizona				United
	Company,	Cooperative	Coop, Inc.		Border to	Telephone	Telephone	Texas Rural		Group	Mexico	O'odham	Group	Telephone	Rural and	Arizona	California	Total	States
	Inc.(TX)	(TX)	(TX)	Alenco (TX)	Border (TX)	(TX)	(TX)	LEC Total	Texas Total	(NM)	Total	Utility (AZ)	(AZ)	(AZ)	Tribal	Total	Tota	Rural LEC	Total
Miles of Border with Mexico	485	200	4	60	16	-	-	765	1,255	130	180	62	20	7	89	378	141	984	1,954
Percentage of Total	25%	10%	0%	3%	1%	0%	0%	39%	64%	7%	9%	3%	1%	0.4%	3%	19%	7%	50%	1
Total Access Lines - Regulated	5,000	1,225	6,120	1,965	88	4,132	1,097	19,627		1,179		4,180	6,963	3,995	15,138			35,944	
Square Miles Served	18,000	10,500	7,850	4,835	800	3,600	1,000	46,585		3,500		4,479	6,500	2,976	13,955			64,040	
% of Access Lines Per Sq Miles Served	0.278	0.117	0.780	0.406	0.110	1.148	1.097	0.421		0.337		0.933	1.071	1.342	1.085			0.561	ł
Fiber Based Network	Yes	Yes	Yes	Yes	Yes	Yes	Yes			Yes		Yes	Yes	Yes					
Miles of Fiber Network in Place	1,700	800	1,400	100	80	355	100	4,535		170		135	205	134	474			5,179	

	Big Bend		Valley			Southwest					
	Telephone		Telephone		Border to	Texas		Valley	Tohono	Valley	Table Top
	Company,	Dell Telephone					Telephone			TeleCom	Telephone
	Inc.(TX)	Cooperative (TX)	(TX)	Alenco (TX)	(TX)	. (TX)	. (TX)			Group (AZ)	(AZ)
Border Security	Institutions Serve	d:	I	1	-		1		1	T	
										Antelope	
										Wells and	
								Columbus		have fiber	
				Columbia-				and have fiber		within 3	
				Salidarity				within 3 miles		miles of	
				International				of PPE at		PPE at	
				Bridge				Santa Teresa		Douglas	
	Presidio and			(Largest				currently		currently	
U. S. Port of	Boquillas (under			Inland Port				served by		served by	
1 Entry	construction)			in U. S.)				ATŤ		Quest	Lukeville
U. S. Border											
Patrol Check											
2 Point Stations	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes		Yes
U. S. Border											
Patrol Office											
3 Locations	Yes		Yes	Yes	Yes		Yes	Yes	Yes	Yes	Yes
4 U. S. Customs	Yes	Yes		Yes	Yes		Yes	Yes	Yes	Yes	Yes
o. c. cuciomo	. 55	100	100	100	100		100	100	100	100	100
U. S. Department											
5 of Justice	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
U. S. Air Force -											
Radar Balloon											
6 Installation Site	Yes		Yes					Yes			
U. S. Weather											
7 Service	Yes										Yes
U. S. Navy -											
Gunnery and											
8 Bombing Range			Yes								
U. S. Coast											
Guard - Port											
9 Mansfield, TX			Yes								
Jimansheid, TX			163								

		Big Bend		Valley			Southwest					
		Telephone		Telephone		Border to		Riviera	Valley	Tohono	Valley	Table Top
		Company,	Dell Telephone				Telephone		TeleCom		TeleCom	Telephone
		Inc.(TX)	Cooperative (TX)		Alenco (TX)	(TX)	(TX)	(TX)	Group (NM)		Group (AZ)	(AZ)
			000001000100 (171)	(171)	7 (174)	(174)	(174)	(174)	0.00p ()	July (7 1)	о. оср (: <u></u> )	(
	U. S. Department											
	of Immigration,											
	Customs and											
10	Enforcement	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Federal Aviation											
11	Administration	Yes					Yes	Yes	Yes		Yes	Yes
	Long Range											
12	Radar Station						Yes					
	Federal Motor											
	Carrier Safety											
13	Administration	Yes			Yes							
	Department of the											
	Interior/Homeland	Big Bend	Guadalupe National									
14	Security	National Park	Park							Yes		Yes
	Unmanned Aerial											
15	Vehicles (Drones)	Yes										
		In Planning							In Planning		In Planning	In Planning
16	Virtual Fence	Stages							Stages		Stages	Stages
	Texas	J							J		J	Ŭ
	Department of											
17	Public Safety	Yes	Yes	Yes	Yes			Yes				
	Texas											
	Department of											
	Parks and											
18	Wildlife	Yes	Yes	Yes	Yes		Yes	Yes				
	Texas											
	Department of		V	\ \ \ \ \ \				\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \				
19	Transportation Sheriff's	Yes	Yes	Yes	Yes		Yes	Yes				
	Department											
	offices and Radio											
20	Repeater Sites	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
20	Tropeater Oiles	162	169	162	162	162	162	1 62	162	1 62	162	162

#### **The Border Companies**

		Big Bend		Valley			Southwest					
		Telephone		Telephone		Border to	Texas	Riviera	Valley	Tohono	Valley	Table Top
		Company,	Dell Telephone	Coop, Inc.		Border	Telephone	Telephone	TeleCom	O'odham	TeleCom	Telephone
		Inc.(TX)	Cooperative (TX)	(TX)	Alenco (TX)	(TX)	(TX)	(TX)	Group (NM)	Utility (AZ)	Group (AZ)	(AZ)
21	911 Facilities	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Services Available to Border Security and Emergency Institutions:

High Capacity		,									
Circuits	Yes										
High Speed											
Broadband	Yes										
Ethernet											
Transport	Yes	Yes	Yes				Yes	Yes		Yes	Yes
Voice Services	Yes										

	Texas	New Mexico	Arizona	California	Total
Miles of Border with Mexico	1,255	180	378	141	1,954
Percentage of Total	64%	9%	19%	7%	100%
Rural and Tribal ILEC					
Miles of Border with Mexico	765	130	89	-	984
Percentage of state	61%	72%	24%	0%	50%
Rural Percentage of Total	39%	7%	5%	0%	50%